

**INTUITIVE SURGICAL, INC.**  
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**Intuitive Surgical, Inc.**  
**Trended Unaudited Quarterly and Annual Procedures, Revenue, and Related Metrics**  
**Total Company**  
**2022 - 2024**

	<u>Q1'22</u>	<u>Q2'22</u>	<u>Q3'22</u>	<u>Q4'22</u>	<u>Q1'23</u>	<u>Q2'23</u>	<u>Q3'23</u>	<u>Q4'23</u>	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
<b><i>Revenue and Related Metrics</i></b>															
Instruments and Accessories Revenue (millions)	\$ 810.3	\$ 895.3	\$ 871.6	\$ 940.7	\$ 985.6	\$ 1,075.9	\$ 1,071.4	\$ 1,143.7	\$ 1,158.9	\$ 1,244.4	\$ 1,264.2	\$ 1,411.5	\$ 3,517.9	\$ 4,276.6	\$ 5,079.0
Year-over-year growth (decline)	15%	12%	15%	12%	22%	20%	23%	22%	18%	16%	18%	23%	13%	22%	19%
Quarter-over-quarter growth (decline)	(4)%	10%	(3)%	8%	5%	9%	—%	7%	1%	7%	2%	12%			
Year-over-year da Vinci procedure growth (decline)	19%	14%	20%	18%	26%	22%	19%	21%	16%	17%	18%	18%	18%	22%	17%
Quarter-over-quarter da Vinci procedure growth (decline)	(1)%	9%	2%	7%	6%	5%	—%	8%	2%	6%	1%	8%			
Service Revenue (millions)	\$ 249.3	\$ 251.7	\$ 259.9	\$ 263.3	\$ 283.2	\$ 287.3	\$ 292.9	\$ 304.4	\$ 313.5	\$ 317.3	\$ 328.9	\$ 347.4	\$ 1,024.2	\$ 1,167.8	\$ 1,307.1
Year-over-year growth	15%	10%	12%	11%	14%	14%	13%	16%	11%	10%	12%	14%	12%	14%	12%
Quarter-over-quarter growth	5%	1%	3%	1%	8%	1%	2%	4%	3%	1%	4%	6%			
Operating Lease Revenue (millions)	\$ 83.2	\$ 93.0	\$ 97.5	\$ 102.8	\$ 112.0	\$ 122.7	\$ 127.1	\$ 138.7	\$ 148.0	\$ 156.9	\$ 167.8	\$ 181.5	\$ 376.5	\$ 500.5	\$ 654.2
Year-over-year growth	41%	38%	34%	32%	35%	32%	30%	35%	32%	28%	32%	31%	36%	33%	31%
Quarter-over-quarter growth	7%	12%	5%	5%	9%	10%	4%	9%	7%	6%	7%	8%			
Total Recurring Revenue (millions) (1)	\$ 1,142.8	\$ 1,240.0	\$ 1,229.0	\$ 1,306.8	\$ 1,380.8	\$ 1,485.9	\$ 1,491.4	\$ 1,586.8	\$ 1,620.4	\$ 1,718.6	\$ 1,760.9	\$ 1,940.4	\$ 4,918.6	\$ 5,944.9	\$ 7,040.3
Year-over-year growth	16%	14%	16%	13%	21%	20%	21%	21%	17%	16%	18%	22%	15%	21%	18%
Quarter-over-quarter growth (decline)	(1)%	9%	(1)%	6%	6%	8%	—%	6%	2%	6%	2%	10%			
% Recurring Revenue	77%	81%	79%	79%	81%	85%	86%	82%	86%	86%	86%	80%	79%	83%	84%
Systems Revenue (millions)	\$ 428.1	\$ 375.1	\$ 425.9	\$ 451.0	\$ 427.4	\$ 392.7	\$ 379.4	\$ 480.2	\$ 418.2	\$ 448.2	\$ 445.0	\$ 654.6	\$ 1,680.1	\$ 1,679.7	\$ 1,966.0
Year-over-year growth (decline)	16%	(15)%	3%	(4)%	—%	5%	(11)%	6%	(2)%	14%	17%	36%	(1)%	—%	17%
Quarter-over-quarter growth (decline)	(9)%	(12)%	14%	6%	(5)%	(8)%	(3)%	27%	(13)%	7%	(1)%	47%			
Total Revenue (millions) (2)	\$ 1,487.7	\$ 1,522.1	\$ 1,557.4	\$ 1,655.0	\$ 1,696.2	\$ 1,755.9	\$ 1,743.7	\$ 1,928.3	\$ 1,890.6	\$ 2,009.9	\$ 2,038.1	\$ 2,413.5	\$ 6,222.2	\$ 7,124.1	\$ 8,352.1
Year-over-year growth	15%	4%	11%	7%	14%	15%	12%	17%	11%	14%	17%	25%	9%	14%	17%
Quarter-over-quarter growth (decline)	(4)%	2%	2%	6%	2%	4%	(1)%	11%	(2)%	6%	1%	18%			

(1) We present operating lease revenue, which is classified as systems revenue, as a component of total recurring revenue.

(2) Total revenue consists of instruments and accessories revenue, service revenue, and systems revenue.

**Intuitive Surgical, Inc.**  
**Trended Unaudited Quarterly and Annual Procedures, Revenue, and Related Metrics (continued)**  
**Total Company**  
**2022 - 2024**

	<u>Q1'22</u>	<u>Q2'22</u>	<u>Q3'22</u>	<u>Q4'22</u>	<u>Q1'23</u>	<u>Q2'23</u>	<u>Q3'23</u>	<u>Q4'23</u>	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
<b><i>Installed System Base Rollforward</i></b>															
Beginning da Vinci Installed System Base	6,730	6,920	7,135	7,364	7,544	7,779	8,042	8,285	8,606	8,887	9,203	9,539	6,730	7,544	8,606
Systems Placed:															
Dual Console da Vinci X Systems	5	3	—	5	1	1	2	—	—	3	—	2	13	4	5
Single Console da Vinci X Systems	33	46	36	45	51	45	34	46	38	38	47	47	160	176	170
Dual Console da Vinci Xi Systems	84	52	75	91	74	76	79	99	58	44	45	76	302	328	223
Single Console da Vinci Xi Systems	182	173	189	222	176	197	181	251	185	165	156	164	766	805	670
Dual Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	—	4	8	46	—	—	58
Single Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	8	66	102	128	—	—	304
Da Vinci SP Systems	7	5	5	6	10	12	16	19	24	21	21	30	23	57	96
Total System Units Placed*	311	279	305	369	312	331	312	415	313	341	379	493	1,264	1,370	1,526
Trade-Ins and Retirements**	(121)	(64)	(76)	(189)	(77)	(68)	(69)	(94)	(32)	(25)	(43)	(130)	(450)	(308)	(230)
Ending da Vinci Installed System Base***	6,920	7,135	7,364	7,544	7,779	8,042	8,285	8,606	8,887	9,203	9,539	9,902	7,544	8,606	9,902
*Da Vinci Systems Placed under Fixed-Payment Operating Lease Arrangements (Included in Total System Units Placed)	66	67	59	84	69	73	70	92	65	83	79	82	276	304	309
*Percentage of da Vinci Systems Placed under Fixed-Payment Operating Lease Arrangements	21%	24%	19%	23%	22%	22%	22%	22%	21%	24%	21%	17%	22%	22%	20%
*Da Vinci Systems Placed under Usage-Based Operating Lease Arrangements (Included in Total System Units Placed)	42	50	54	70	62	91	93	109	94	92	141	140	216	355	467
*Percentage of da Vinci Systems Placed under Usage-Based Operating Lease Arrangements	14%	18%	18%	19%	20%	27%	30%	26%	30%	27%	37%	28%	17%	26%	31%
***Da Vinci Installed System Base under Fixed-Payment Operating Lease Arrangements	884	930	967	1,018	1,052	1,108	1,151	1,204	1,223	1,261	1,289	1,307	1,018	1,204	1,307
***Percentage of da Vinci Installed System Base under Fixed-Payment Operating Lease Arrangements	13%	13%	13%	13%	14%	14%	14%	14%	14%	14%	14%	13%	13%	14%	13%
***Da Vinci Installed System Base under Usage-Based Operating Lease Arrangements	493	539	595	665	728	817	913	1,023	1,112	1,208	1,352	1,492	665	1,023	1,492
***Percentage of da Vinci Installed System Base under Usage-Based Operating Lease Arrangements	7%	8%	8%	9%	9%	10%	11%	12%	13%	13%	14%	15%	9%	12%	15%
Ending Ion Installed System Base	163	204	254	321	376	435	490	534	604	678	736	805	321	534	805

\*\* During the fourth quarters of 2024, 2023, and 2022, we performed a verification audit of our installed base records that identified 54, 41, and 70 systems, respectively, mostly older standard, S, and Si models, which had been retired. We removed these systems from our installed base estimate during the fourth quarters of 2024, 2023, and 2022, respectively.

**Intuitive Surgical, Inc.**  
**Trended Unaudited Quarterly and Annual Procedures, Revenue, and Related Metrics**  
**United States**  
**2022 - 2024**

	<u>Q1'22</u>	<u>Q2'22</u>	<u>Q3'22</u>	<u>Q4'22</u>	<u>Q1'23</u>	<u>Q2'23</u>	<u>Q3'23</u>	<u>Q4'23</u>	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
<b><i>Revenue and Related Metrics</i></b>															
Instruments and Accessories Revenue (millions)	\$ 550.6	\$ 625.1	\$ 643.3	\$ 688.2	\$ 701.4	\$ 763.3	\$ 775.7	\$ 819.4	\$ 822.4	\$ 891.4	\$ 904.8	\$ 1,002.9	\$ 2,507.2	\$ 3,059.8	\$ 3,621.5
Year-over-year growth	10%	8%	20%	13%	27%	22%	21%	19%	17%	17%	17%	22%	13%	22%	18%
Quarter-over-quarter growth (decline)	(10)%	14%	3%	7%	2%	9%	2%	6%	—%	8%	2%	11%			
Year-over-year da Vinci procedure growth	16%	11%	18%	18%	26%	19%	17%	17%	14%	14%	16%	15%	16%	19%	15%
Quarter-over-quarter da Vinci procedure growth (decline)	(3)%	11%	1%	9%	3%	5%	—%	9%	—%	5%	1%	8%			
Service Revenue (millions)	\$ 165.9	\$ 168.0	\$ 175.0	\$ 175.5	\$ 186.7	\$ 189.4	\$ 188.5	\$ 198.7	\$ 203.6	\$ 203.5	\$ 209.2	\$ 221.4	\$ 684.4	\$ 763.3	\$ 837.7
Year-over-year growth	15%	11%	14%	13%	13%	13%	8%	13%	9%	7%	11%	11%	13%	12%	10%
Quarter-over-quarter growth (decline)	7%	1%	4%	—%	6%	1%	—%	5%	2%	—%	3%	6%			
Systems Revenue (millions)	\$ 248.3	\$ 218.0	\$ 264.7	\$ 235.0	\$ 221.8	\$ 189.8	\$ 216.0	\$ 237.9	\$ 212.5	\$ 224.3	\$ 265.4	\$ 415.3	\$ 966.0	\$ 865.5	\$ 1,117.5
Year-over-year growth (decline)	22%	(21)%	—%	(16)%	(11)%	(13)%	(18)%	1%	(4)%	18%	23%	75%	(6)%	(10)%	29%
Quarter-over-quarter growth (decline)	(12)%	(12)%	21%	(11)%	(6)%	(14)%	14%	10%	(11)%	6%	18%	56%			
Total Revenue (millions)	\$ 964.8	\$ 1,011.1	\$ 1,083.0	\$ 1,098.7	\$ 1,109.9	\$ 1,142.5	\$ 1,180.2	\$ 1,256.0	\$ 1,238.5	\$ 1,319.2	\$ 1,379.4	\$ 1,639.6	\$ 4,157.6	\$ 4,688.6	\$ 5,576.7
Year-over-year growth	14%	1%	14%	5%	15%	13%	9%	14%	12%	15%	17%	31%	8%	13%	19%
Quarter-over-quarter growth (decline)	(8)%	5%	7%	1%	1%	3%	3%	6%	(1)%	7%	5%	19%			
<b><i>Installed System Base Rollforward</i></b>															
Beginning da Vinci Installed System Base	4,139	4,238	4,342	4,470	4,563	4,668	4,805	4,943	5,111	5,243	5,385	5,582	4,139	4,563	5,111
Systems Placed:															
Dual Console da Vinci X Systems	2	—	—	—	—	—	—	—	—	—	—	—	2	—	—
Single Console da Vinci X Systems	5	5	3	5	2	2	3	3	1	1	4	2	18	10	8
Dual Console da Vinci Xi Systems	53	33	58	58	32	51	56	64	36	17	28	36	202	203	117
Single Console da Vinci Xi Systems	122	107	109	114	100	96	88	130	94	54	71	62	452	414	281
Dual Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	—	4	8	45	—	—	57
Single Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	8	66	102	126	—	—	302
Da Vinci SP Systems	4	5	5	4	7	8	12	12	9	7	6	13	18	39	35
Total System Units Placed*	186	150	175	181	141	157	159	209	148	149	219	284	692	666	800
Trade-Ins and Retirements**	(87)	(46)	(47)	(88)	(36)	(20)	(21)	(41)	(16)	(7)	(22)	(59)	(268)	(118)	(104)
Ending da Vinci Installed System Base	4,238	4,342	4,470	4,563	4,668	4,805	4,943	5,111	5,243	5,385	5,582	5,807	4,563	5,111	5,807
*Da Vinci Systems Placed under Fixed-Payment Operating Lease Arrangements (Included in Total System Units Placed)	47	34	35	41	31	31	28	41	25	28	35	37	157	131	125
*Da Vinci Systems Placed under Usage-Based Operating Lease Arrangements (Included in Total System Units Placed)	41	43	49	67	52	90	83	109	86	86	134	131	200	334	437
Ending Ion Installed System Base	162	203	253	320	375	433	488	531	597	669	722	784	320	531	784

\*\* During the fourth quarters of 2024, 2023, and 2022, we performed a verification audit of our installed base records that identified 25, 20, and 26 systems, respectively, mostly older standard, S, and Si models, which had been retired. We removed these systems from our installed base estimate during the fourth quarters of 2024, 2023, and 2022, respectively.

**Intuitive Surgical, Inc.**  
**Trended Unaudited Quarterly and Annual Procedures, Revenue, and Related Metrics**  
**Outside of the United States**  
**2022 - 2024**

	<u>Q1'22</u>	<u>Q2'22</u>	<u>Q3'22</u>	<u>Q4'22</u>	<u>Q1'23</u>	<u>Q2'23</u>	<u>Q3'23</u>	<u>Q4'23</u>	<u>Q1'24</u>	<u>Q2'24</u>	<u>Q3'24</u>	<u>Q4'24</u>	<u>FY22</u>	<u>FY23</u>	<u>FY24</u>
<b><i>Revenue and Related Metrics</i></b>															
Instruments and Accessories Revenue (millions)	\$ 259.7	\$ 270.2	\$ 228.3	\$ 252.5	\$ 284.2	\$ 312.6	\$ 295.7	\$ 324.3	\$ 336.5	\$ 353.0	\$ 359.4	\$ 408.6	\$ 1,010.7	\$ 1,216.8	\$ 1,457.5
Year-over-year growth	27%	23%	4%	9%	9%	16%	30%	28%	18%	13%	22%	26%	15%	20%	20%
Quarter-over-quarter growth (decline)	12%	4%	(16)%	11%	13%	10%	(5)%	10%	4%	5%	2%	14%			
Year-over-year da Vinci procedure growth	25%	22%	24%	18%	28%	28%	24%	29%	20%	22%	24%	25%	22%	27%	23%
Quarter-over-quarter da Vinci procedure growth	5%	4%	4%	3%	14%	5%	1%	7%	7%	6%	2%	8%			
Service Revenue (millions)	\$ 83.4	\$ 83.7	\$ 84.9	\$ 87.8	\$ 96.5	\$ 97.9	\$ 104.4	\$ 105.7	\$ 109.9	\$ 113.8	\$ 119.7	\$ 126.0	\$ 339.8	\$ 404.5	\$ 469.4
Year-over-year growth	13%	8%	7%	6%	16%	17%	23%	20%	14%	16%	15%	19%	9%	19%	16%
Quarter-over-quarter growth	1%	—%	1%	3%	10%	1%	7%	1%	4%	4%	5%	5%			
Systems Revenue (millions)	\$ 179.8	\$ 157.1	\$ 161.2	\$ 216.0	\$ 205.6	\$ 202.9	\$ 163.4	\$ 242.3	\$ 205.7	\$ 223.9	\$ 179.6	\$ 239.3	\$ 714.1	\$ 814.2	\$ 848.5
Year-over-year growth (decline)	8%	(3)%	6%	14%	14%	29%	1%	12%	—%	10%	10%	(1)%	7%	14%	4%
Quarter-over-quarter growth (decline)	(5)%	(13)%	3%	34%	(5)%	(1)%	(19)%	48%	(15)%	9%	(20)%	33%			
Total Revenue (millions)	\$ 522.9	\$ 511.0	\$ 474.4	\$ 556.3	\$ 586.3	\$ 613.4	\$ 563.5	\$ 672.3	\$ 652.1	\$ 690.7	\$ 658.7	\$ 773.9	\$ 2,064.6	\$ 2,435.5	\$ 2,775.4
Year-over-year growth	18%	12%	5%	11%	12%	20%	19%	21%	11%	13%	17%	15%	11%	18%	14%
Quarter-over-quarter growth (decline)	4%	(2)%	(7)%	17%	5%	5%	(8)%	19%	(3)%	6%	(5)%	17%			
<b><i>Installed System Base Rollforward</i></b>															
Beginning da Vinci Installed System Base	2,591	2,682	2,793	2,894	2,981	3,111	3,237	3,342	3,495	3,644	3,818	3,957	2,591	2,981	3,495
Systems Placed:															
Dual Console da Vinci X Systems	3	3	—	5	1	1	2	—	—	3	—	2	11	4	5
Single Console da Vinci X Systems	28	41	33	40	49	43	31	43	37	37	43	45	142	166	162
Dual Console da Vinci Xi Systems	31	19	17	33	42	25	23	35	22	27	17	40	100	125	106
Single Console da Vinci Xi Systems	60	66	80	108	76	101	93	121	91	111	85	102	314	391	389
Dual Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	—	—	—	1	—	—	1
Single Console da Vinci 5 Systems	—	—	—	—	—	—	—	—	—	—	—	2	—	—	2
Da Vinci SP Systems	3	—	—	2	3	4	4	7	15	14	15	17	5	18	61
Total System Units Placed*	125	129	130	188	171	174	153	206	165	192	160	209	572	704	726
Trade-Ins and Retirements**	(34)	(18)	(29)	(101)	(41)	(48)	(48)	(53)	(16)	(18)	(21)	(71)	(182)	(190)	(126)
Ending da Vinci Installed System Base	2,682	2,793	2,894	2,981	3,111	3,237	3,342	3,495	3,644	3,818	3,957	4,095	2,981	3,495	4,095
*Da Vinci Systems Placed under Fixed-Payment Operating Lease Arrangements (Included in Total System Units Placed)	19	33	24	43	38	42	42	51	40	55	44	45	119	173	184
*Da Vinci Systems Placed under Usage-Based Operating Lease Arrangements (Included in Total System Units Placed)	1	7	5	3	10	1	10	—	8	6	7	9	16	21	30
Ending Ion Installed System Base	1	1	1	1	1	2	2	3	7	9	14	21	1	3	21

\*\* During the fourth quarters of 2024, 2023, and 2022, we performed a verification audit of our installed base records that identified 29, 21, and 44 systems, respectively, mostly older standard, S, and Si models, which had been retired. We removed these systems from our installed base estimate during the fourth quarters of 2024, 2023, and 2022, respectively.